



COMMUNITY LOAN FINANCE

FOUNDED 1996

Finance to Help Your
Community Grow



Clann Credo – Community Loan Finance and LEADER Loans

***20 Years Financing Community Impact
Jennifer Hennessy***

Fingal County Hall - 8th March 2017

Presentation Overview

- WHAT IS SOCIAL FINANCE?
- CLANN CREDO – COMMUNITY LOAN FINANCE
- CLANN CREDO AND LEADER
- EXAMPLES OF COMMUNITY FINANCE TO SUPPORT LEADER GRANTS
- HOW TO APPLY FOR COMMUNITY FINANCE



COMMUNITY LOAN FINANCE

FOUNDED 1996

What is Social Finance?



- Repayable Loan Finance
- Socially Minded Investors
- Social Outcome AND Repayment Capacity



COMMUNITY LOAN FINANCE

FOUNDED 1996

Sectors Accessing Finance



INCLUDING NEW CLANN CREDO
LEADER LOAN FUND

- **Community Facilities** – Community Centres, Childcare, Family Resource, Social Housing
- **Sports Clubs** – Football Clubs, Athletics, GAA
- **Health and Eldercare** Services
- **Youth** Clubs, Scouts Groups
- **Addiction** /Rehabilitation Facilities
- **Counselling** Facilities
- **Disability** Services
- **Arts / Heritage** Groups
- **Environmental**- Recycling





COMMUNITY LOAN FINANCE

FOUNDED 1996

COMMUNITY IMPACT LOAN TYPES



Bridging Loans

Match Funding Loans

Term Loans for Capital Expenditure

Working Capital Loans

Bridging Finance: Some grants are only released once all project expenses have been paid and receipts submitted

Supplier
Invoice
Received

Loan Funds
transferred to
Project Bank
Account

Project pays
supplier and
submits grant
claim with
receipt

Grant released
and loan repaid

*** Subject to prior loan approval and compliance with Terms and conditions**



COMMUNITY LOAN FINANCE

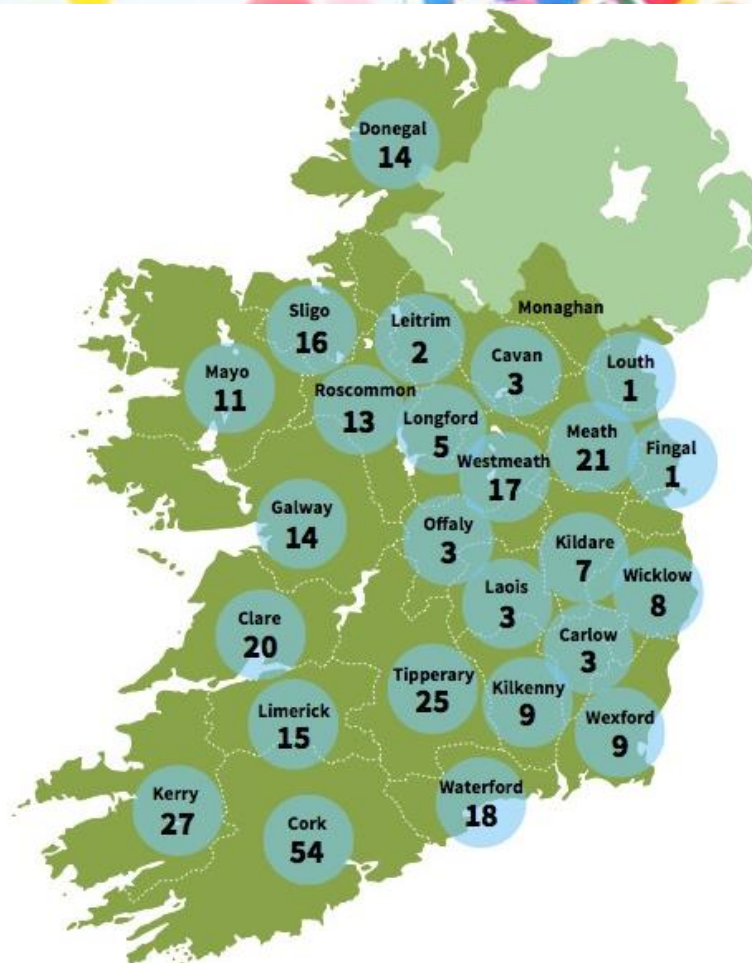
FOUNDED 1996

ClannCredo

LEADER finance 2007-2013



INCLUDING NEW CLANN CREDO
LEADER LOAN FUND



€34,000,000 to 391 Community Projects



COMMUNITY LOAN FINANCE

FOUNDED 1996

LEADER 2020



Clann Credo has launched a **€25 million Community LEADER Loan Fund available** to help Community Organisations participate in the LEADER Programme (2014 – 2020).

COMMUNITY LEADER BRIDGING LOAN

A Community LEADER Bridging Loan enables you to pay invoices so you can provide a receipt of payment to the LEADER grant provider.

COMMUNITY LEADER MATCH FUNDING LOAN

A Community LEADER Matching Loan can provide some of the 'own funds' needed to match the LEADER grant.



COMMUNITY LOAN FINANCE

FOUNDED 1996

Leader Loan Projects



INCLUDING NEW CLANN CREDO
LEADER LOAN FUND



Kells Literary &
Cultural Festival,
Co. Meath



Glenealy Village Hall,
Co. Wicklow



Hook Rural Tourism, Co. Wexford

LEADER Loans The Acre Project

- Eco-Friendly resource centre in Celbridge
- Creative space for Community to gather
- People learn about ecology and environmental living
- Horticulture and creative arts courses
- €275,000 bridging loan and €10,000 matching funding loan from Clann Credo





COMMUNITY LOAN FINANCE

FOUNDED 1996

Other Projects



- **TULLYALLEN PLAYGROUND COMMITTEE**, Bridging loan to assist with development of playground in Louth
- **VIRGINIA SHOW CENTRE, CAVAN**, Term Loan and Bridging loan to assist with development of the Agricultural show centre
- **JULIANSTOWN AND DISTRICT RESIDENTS ASSOCIATION - €18,000** bridging loan to develop communal garden and seating area
- **ATHBOY ARCHERY CLUB**, Bridging Loan finance for equipment
- **KILDARE ARTS IN CONTEXT**– secured a bridging loan of **€20,000** against a Leader Grant to set up a Musical Instrument Bank Scheme.
- **BAWNBOY WORKHOUSE**, Co Cavan - *A Heritage Project showing the living conditions of the poor in 1853* - **€83,000** bridging loan
- **KILMUCKRIDGE MEMORIAL HALL**– Redevelopment of the old Theatre and Community Facility - **€65,000** matching funding loan



COMMUNITY LOAN FINANCE

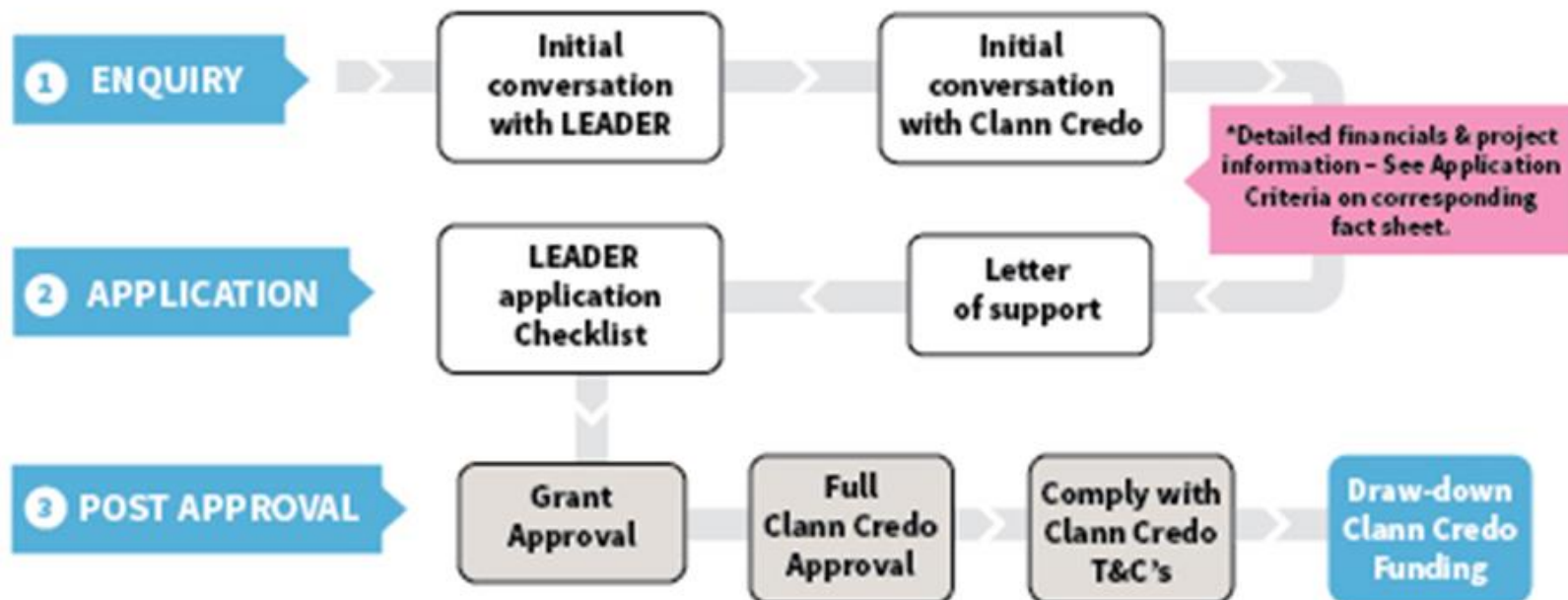
FOUNDED 1996

Community LEADER Loan Process



INCLUDING NEW CLANN CREDO
LEADER LOAN FUND

Community LEADER Loan – 3 Step Process



Sample of Information required - LEADER & Clann Credo

Background Information:

- ☐ Full name of your organisation
- ☐ Details of the Organisation Management Structure
- ☐ Details of the Directors/ committee members including occupations / skills / Experience
- ☐ Brief outline of Activities, quick history of other projects & grants received in recent years
- ☐ Charity Number CHY , if any.

Social Dividend:

- ☐ How will the benefits be assessed in the future?
- ☐ Population of the area and potential beneficiaries
- ☐ Complete the Social Dividend table below to help to identify the Social Dividends of your project.

Project Description:

- ☐ Details of Project for which funding is sought
- ☐ Provide schedule of capital costs with quotations.
- ☐ Outline the amount and purpose of the funding now required
- ☐ Timescale of the project, when is it likely to start and finish.

Markets & Marketing:

- ☐ Who are your clientele/ beneficiaries?
- ☐ Where are they located?
- ☐ Who else is providing a similar service?

Finance:

- ☐ Detail the sources of income - grants, loans, fundraising, sales revenue etc
- ☐ Projected Income and Expenditure figures for 3 years in the case of a term loan application (*not required if you are applying for bridging loan only*)
- ☐ A copy of most recent audited accounts & management accounts or Annual Financial Report to AGM.

Other Documents:

- ☐ Evidence of title to land/building and /or compliance with statutory regulations, if applicable
- ☐ Legal Status of company
- ☐ Memo and Articles of Association or constitution of the group.
- ☐ A signed Data Protection Form (*Clann Credo will supply you with this form*).



COMMUNITY LOAN FINANCE

FOUNDED 1996

Community LEADER Loans

Affordable Rates



INCLUDING NEW CLANN CREDO
LEADER LOAN FUND

Community Impact+ Loan ¹			
	Loan Amount	Typical Annual Interest Rate	Typical Arrangement Fee
Community Impact+ Term Loan: 5+ years to 15 years	€30,000 to €500,000	4.95%	None
Community Impact+ Term Loan: 2 to 5 years	€30,000 to €500,000	6%	None
Community Impact+ Bridging Loan: up to 2 years	€10,000 to €500,000	6%	1% (minimum fee €300)
Community Impact+ Matching Loan	€10,000 to €30,000	6.75%	None

- **Interest Rates:** Interest rates are fixed on loans of up to 5 years; for terms greater than 5 years, interest rates track the ECB.
- **Early Repayment Options:** You have the option of making extra payments with no penalty fees; in fact you will save on interest. This applies to all loans, including fixed rate loans.

Why chose a Clann Credo loan?



- **In-depth Knowledge of Grants**— specialised loan products for the LEADER programme
- **No personal guarantees required** – we recognise the contribution of community leaders and volunteers
- **Regionally-based staff** – single point of contact
- **Affordable Interest Rates:** Interest rates are fixed on loans of up to 5 years; for terms greater than 5 years, interest rates track the ECB.
- **Early Repayment Options:** You have the option of making extra payments with no penalty fees; in fact you will save on interest. This applies to all loans, including fixed rate loans.
- **Track Record of over 20 Years** – since 1996, €82,000,000 loaned to over 500 community organisations.

Clann Credo is a self-sustaining, not-for-profit organisation serving the community, voluntary and charity sectors. All its capital comes from private sources; religious charities and the retail banking sector through the Social Finance Foundation (SFF). The interest paid on its socially directed investments covers its operational costs.

Community LEADER Loans Additional Benefits



Clann Credo customers can access a range of additional benefits from our partner organisations, the Wheel and TrustLaw

- **Free 1 year membership for the Wheel (umbrella community group support network);**
- **FREE Financial Health Check for your organisation;**
- **FREE places on invite only, Specialist Workshops for your volunteers and staff.**



COMMUNITY LOAN FINANCE

FOUNDED 1996

Clann Credo



Please keep in touch:

www.clanncredo.ie

**Jennifer Hennessy
North and East Region**

01 400 2100

087 9556721

jennifer@clanncredo.ie



COMMUNITY LOAN FINANCE

FOUNDED 1996

Clann Credo



Thank You

